

## Siemens in Tunisia

- In fiscal 2013 (October 1, 2012 – September 30, 2013), Siemens' sales to customers in Tunisia amounted to around EUR 22 million and new orders totaled EUR 16 million.
- Siemens currently has about 45 employees in Tunisia.
- Siemens continued to participate in Tunisia's 11th national development plan by supplying the state-owned electricity company Société Tunisienne de l'Electricité et du Gaz (STEG) with a variety of gas-insulated substations at locations throughout the country.
- Siemens has been active in Tunisia for more than 80 years. The history of Siemens in Tunisia dates back to the 1930s, when the company began its operations with local agents. In 1990, Siemens opened its first local company in Tunisia. The company's local history has been marked by numerous milestones, such as the construction of Africa's first tram line, which today carries more than 130 million passengers annually.

Siemens offers a wide range of solutions and services in Tunisia, where its Energy, Healthcare, Industry, and Infrastructure & Cities Sectors occupy leading positions. In fiscal 2013, Siemens in Tunisia scored major successes in all four Sectors:

### Energy Sector

In 2010, as part of the 11th national development plan, Siemens signed a contract with Société Tunisienne de l'Electricité et du Gaz (STEG) to supply power transmission substations across the country. In fiscal 2012, under the contract, Siemens delivered eight gas-insulated substations (GIS) to reinforce the Tunisian power grid. Two of these high-voltage gas-insulated switchgear substations were commissioned in fiscal 2013. The first 400-kV substation for

the power transmission interconnection between Tunisia and Algeria has been supplied and will be commissioned soon.

### **Healthcare Sector**

Siemens continued to play an active role in Tunisia's healthcare market, both in the public sector and increasingly in the private sector as well. Siemens' local agent, International General Equipment (IGE), was awarded various important contracts throughout the year.

### **Industry Sector**

The Drive Technologies Division increased its market share in the chemical industry by providing TIFERT, the Tunisian-Indian fertilizer producer, with spare parts for drives for its new plant in Skhira. The Industry Automation Division collaborated with a local engineering, procurement and construction (EPC) partner to provide industrial solutions for the greenfield project 'Oum El Khecheb Phosphate treatment unit' at Compagnie Des Phosphates /Groupe Chimique Tunisien (GCT/CPG), a Tunisian government undertaking to process phosphate ore.

### **Infrastructure & Cities Sector**

The metropolitan area of Tunis has a population of more than two million, making it one of the largest cities in North Africa. As the population grows, so will the demand for mobility, and for an extensive transportation system.

Offering sustainable technologies for metropolitan areas and their infrastructures, Siemens concluded several projects in Tunis, including the installation and commissioning of 16 traffic controllers.

The Tunisian-French consortium including Siemens Tunisia won the Tunis Rapid Railway Network (RFR) project that will be carried out over 36 months with investments of around EUR 137 million (305 million Tunisian dinars (MTD)). To increase passenger capacity and operational safety, Siemens will install the European train control system Trainguard, 28 on-board units, three electronic interlockings and an operations control system.

**For further information, please contact:**

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